



External Advert

Released By	HRD - LSHO	Job Title	Consultant Business Development
Closing Date for Applications	3 February 2010	Reporting To	Director - BPHRC
Reference No.	LSHO/HRD/REC/24	Location	Hyderabad

Consultant - Business Development

LEPRA India is a leading Non Government Organisation devoted to combat Leprosy, TB, HIV/AIDS, Malaria and Blindness. LEPRA India is looking for a dynamic person to immediately join as **Consultant - Business Development** at Blue Peter Public Health Research Centre (BPHRC). BPHRC, a division of LEPRA India is established in 1999 with its state-of-art facility is recognised as Scientific, Industrial & Research Organisation (SIRO) by the Government of India.

Applications are invited from the candidates with **Business Development/ Market research/Fundraising/Resource mobilisation profile** from Development sector to support the Clinical laboratory & Research activities of BPHRC

Job Profile:

1. S/he should be able to understand and represent the BPHRC in various forums effectively, in order attract financial support, collaboration to BPHRC.
2. Ability to liaise with Corporates, Institutions, NGOs, government agencies, Hospitals, Laboratories and business forums to obtain support for **Laboratory & Research activities**.
3. Must possess strong persuasive skills and to be good in communication & marketing.
4. To be able to work independently as per priority of assignments.
5. Should be a person with innovative ideas and skillful in analyzing market trends.

Qualifications and Experience:

1. Excellent academic credentials preferably in Management or Health/Social Sciences.
2. Proven track record of 2 years at senior position.
3. Experience in conducting Market research/Resource mobilisation/Proposal Development.
4. Business development/ concept selling / service marketing.
5. Good understanding/exposure of Development sector, Public health with a focus on business development or grant/fund finding.

Compensation: Attractive package commensurates with profile and experience.

Interested candidates please forward the applications to hrd@leprahealthinaction.in through the specified format downloaded from www.leprasociety.org (Careers column). Please specify the Reference Number in the subject line.

You can also post/ courier your applications to: Department of HRD, LEPRA Society, Plot No - 17, Krishnapuri Colony, West Marredpally, Secunderabad - 500 026, Andhra Pradesh, India. Please mention the Reference Number on the envelope.

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